Work Smart in Retail

LS Retail NAV 6.3
Retail Solution for Microsoft Dynamics NAV
Proven. Tested. Recommended.
In today’s complex and challenging retail environment, understanding and anticipating the needs of consumers and customer retention is of critical importance to retail success.

**Customer-Centric Retail Challenges**

- Absence of actionable customer information
- Scalability of the solution
- Complexity of integrating disparate retail systems
- POS reliability and extensibility, with end-to-end back office connectivity
- Lack of consistent customer driven service levels and staff turnover
- Stimulating multi-channel experience for customers

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“A key strength of Microsoft Dynamics NAV is a solid foundation for enabling partners to create and distribute vertical and micro-vertical solutions and at Microsoft we intend to continue our efforts supporting this area in the future.”

Michael Park, Corporate Vice President, Sales, Marketing and Operations for Microsoft Business Solutions

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**Are you Customer-Centric?**

In today’s complex and challenging retail environment, understanding and anticipating the needs of consumers and customer retention is of critical importance to retail success.
LS Retail Is an End-to-End Retail Solution Powered by Microsoft Dynamics NAV

This fully integrated solution delivers the breadth and depth of functionality demanded by large and small retailers, without the need to build, manage and maintain multiple applications and inconsistent interfaces. Its unique use of a single application to cover store to headquarters, the Point of Sale (POS) terminals, store systems, inventory, merchandising and all the back office functions required at head office, sets LS Retail apart from all other solutions in the market.

**Why Dynamics NAV - Simple, Smart, Innovative**
Microsoft Dynamics NAV, the business management solution with more than one million users worldwide, sets the global standard for functionality, international scope, adaptability and ease of use. With availability in more than 42 country versions, since 1984 Microsoft Dynamics NAV has established itself as the choice for businesses and organizations looking for a complete business management solution that is fast to implement, easy to configure, simple to use and affordable.

**Why LS Retail - Retail Depth and Expertise**
Since 1988, LS Retail has been singularly focused on providing solutions to meet the needs of the demanding retail environment on the Microsoft Dynamics platform. The LS Retail solution has been translated into 33 languages and is distributed through a global partner network of more than 120 certified partners in over 60 countries. With over 2,000 companies and 39,000 stores and over 80,000 POS terminals, LS Retail is the global leader in retail solutions for Microsoft Dynamics.

**Powerful Integrated Retail Solution**
LS Retail is built on Microsoft Dynamics NAV; therefore, the POS, back office and head office all use the same application. This makes it possible to track individual transactions from the POS to the General Ledger, which maximizes your business value.

This also means that users have access to other parts of the Microsoft Dynamics NAV application, such as Finance, Sales and Marketing, Warehousing and Service. Because of the integration between LS Retail and Microsoft Dynamics NAV, users need only become familiar with one interface and the same logic applies to usage at all levels.

**Connected Experience**

[Image of certified for Microsoft Dynamics NAV]
Do You Support Item, Customer and Store Segmentation?

You can view the performance of individual stores or groups of stores. Likewise, you can view the performance of individual item categories and product groups.

The Top List report allows the viewing of top selling items, customers and transactions. As with the Sales History, it can be viewed based on different periods. It is also possible to sort the results based on amount, quantity, discount amount or profit for fast visibility into business performance.

Is Your Store Performing to Expectations?

The Hourly Sales Distribution report gives you the possibility of viewing how your stores are performing within different periods of the day, with the option of viewing sales distribution based on POS, total income, number of customers, number of items, average amount or average basket size.

These are just a few of the analysis options available in LS Retail. The solution also has a number of report options that can be used for printout and offline analysis.

„Integration and automation are key factors. Being able to take our Point-of-Sale (POS) data and bridge it right into our accounting system was absolutely essential for us.“

Wendy Kadlovski, Director of Operations, Nicholby's
The Complete Business Management Retail Solution

- **Raise productivity** – for healthy margins and a strong bottom line
- **Easily produce visuals, tables, reports** – for optimizing your business plan
- **Make your processes transparent and efficient** – for customer satisfaction and easy-to-measure business performance
- **Grow your business** – quickly adapt to changes in your organization and environment while the cost of ownership stays low

Retail for You

**Gain Business Insight** – business intelligence functionality that allows retailers to use any data asset, transform it into actionable information, and deliver it in Microsoft standard tools like Office and Outlook

**Improve Merchandising Decisions** – merchandising and replenishment capabilities to support retail managers in the efficient management of their end-to-end operation from headquarters to store

**Scale in size and business** – control and maintain data common to all stores, including item, customer and vendor management as well as special orders and loyalty programs.

**Single retail solution architecture** – critical retail functions are available at store level, head office or both. Information gathered from stores is communicated and consolidated back to head office for reconciliation before posting to General Ledger. Information and programs generated from head office are pushed to stores for updates and execution.

“To deliver our new retail vision and support the growth and expansion of our airports we needed to move away from our legacy systems and look for a total management solution that will support all channels of the business. We went to tender and quickly discovered few vendors were able to offer the ‘one stop shop’ solution we required. LS Retail NAV was the best fit for us and K3 are proven as the experts in retail.”

Anthony Kenny, Head of Commercial Business Development, Dublin Airport Authority (DAA)
<table>
<thead>
<tr>
<th>Head Office</th>
<th>Store Back Office</th>
<th>Store Front Office (POS)</th>
<th>Mobile Device</th>
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| • Product Lifecycle Management  
• Manual and Automated Item Maintenance  
• Dynamic Hierarchy, Attributes and Other Grouping of Product  
• Price, Offer, Coupon and Campaign Management  
• Open-to-Buy  
• Automatic Replenishment  
• Replenishment by Allocation  
• Stock Recall  
• Serial / Lot Number Support  
• Member Management - Loyalty Program  
• Special Orders  
• Vendor Performance  
• Sales Reporting and Analyzing  
• Sales Commission  
• Loss Prevention  

| • Dashboard for Store Operations  
• POS Management  
• Cash Management  
• Stock Counting and Adjustments by Simple Worksheets  
• Store Replenishment by Stock Request, Purchase and Transfer Orders  
• Sales History  
• Simple End of Day Statements  
• Receiving and Picking Goods  
• Flexible Architecture  
• Serial / Lot Number Support  
• Gift Registration  

| • Fast Checkout  
• Simple Operation  
• Multiple Interfaces  
• Broad POS Hardware Support  
• Item Cross Selling  
• Item Finder  
• Member Management - Loyalty Program  
• Serial / Lot Number Support  
• Multiple Payments  
• Special Orders Entry at POS  
• Item Configurator  
• Operate Locally – Configure Centrally  

| • Mobile POS  
• Receiving / Picking  
• Stock Counting  
• Stock Changes  
• Label Ordering  
• Stock Counting and Adjustments  

**Connected Experience**
APPAREL & FASHION
- Open-to-Buy
- Allocation Plans
- Replenishment Tools
- Lifecycle Management - Seasonality
- Speedy Creation of Products
- Member Management - Loyalty Program
- Targeted Tactical Promotions
- Buyer's Workbench
- Grading of Stores
- Distribution Engine
- Store Capacity, Stock Coverage
- POS Dynamic Interface, Design on the Fly
- Simple Processes at the POS
- Sales Commission
- Allocation Plan

FURNITURE
- Item Configurator
- Special Orders
- Make to Order/Tailor Made
- Pre-Payments
- Catalogue Sales
- Campaign and Offer Management
- Non Stock Items
- Replenishment-Automatic and Allocation
- Drop Shipment from Vendor
- Pickup and Delivery to Customer
- POS Dynamic Interface, Design on the Fly
- Simple Processes at the POS
- Sales Commission
- Allocation Plan

ELECTRONIC/TECHNICAL
- Dynamic Merchandise / Item Hierarchy Level
- Open-to-Buy
- Special Orders
- Serial No. Tracking
- Campaign and Offer Management
- Member Management - Loyalty Schemes
- Advanced POS Functionality
- Item Cross Selling
- Item Configuration
- Item Finder
- POS Dynamic Interface, Design on the Fly
- Simple Processes at the POS
- Sales Commission
- Allocation Plan

FOOD & GROCERY
- Fast Checkout
- Customer Loyalty Program
- Accessible from POS
- Sales History & Drill-down
- Vendor Performance
- Campaign Management
- Promotions, Discounts
- Mix and Match
- Offers, Coupons
- Simple Receiving Process (Mobile devices)
- Shrinkage Management
- POS Dynamic Interface, Design on the Fly
- Simple Processes at the POS
- Sales Commission
- Allocation Plan
Effective Sales and Price Management

LS Retail NAV offers several tools for effective sales and price management. The pricing mechanism in LS Retail NAV is built on the price structure of Microsoft Dynamics NAV. Items can have multiple prices that are valid on different dates or periods, or on different tender types. Different stores, customers or both can enjoy different prices, and these are just a few of the options available.

**LS Retail Membership Management**

LS Retail Membership Management system includes Loyalty, Offers and Coupons. It makes it easy for organizations to collect powerful information about the customers, collect sales data while benefitting from their previous purchases, for instance within club-schemes. If the customer benefits enough by joining a well-defined club, retailers that offer the membership management system will collect important data about the behavior and interests of the customer and target the customer in the most effective way.

**Sales and Promotions**

LS Retail NAV offers advanced promotions and discount offers. Promotions appear as a temporary price change but discount offers as a percentage discount. Offers can be defined by:

- Specific store or store group
- Date and time period
- Customer and/or loyalty schemes and/or loyalty attributes
- Trigger coupon

The system will calculate a specific customer price and the retail price is then compared to always give the customer the best price.

**Offer Types:**

- Promotion: Temporary price change
- Discount Offer: Discount from regular price
- Multiple Discount Offer: Discount triggered by quantity sold
- Mix & Match Offer: Complex item combinations; discount or deal
- Line Discount Offer: Applied by user with controls
- Total Discount Offer: Discount dependent on the total sales amount
- Tender Type Discount Offer: Discount dependent on the tender type payment

Offers can include multiple benefits including discount, gifts, coupons and/or additional loyalty points. Profit and sales statistics can be traced to each offer triggered, even with multiple offers.

**Promotions, Discounts and Loyalty Schemes for Membership Management**

There are many ways to manage promotions in LS Retail NAV. Whether the focus is on selling items fast and in large amounts or creating a group of loyal customers in the long term, there are tools that enable this within the system. Tracking the prices, promotions and discounts in various ways is another benefit of the system. Some of the features in Promotions and Membership management are:

- Promotion functionality
- Discounts such as: Amount discount, line discount offers and total discount offers
- Loyalty clubs offering possibilities of creating different Loyalty Schemes, using coupons, up- and downgrading, points that can be transferred, bought, doubled or linked for certain offers and gifts

**Sales Commission for Increased Focus in Sales**

Sales Commission for employees can be very important for sales. With LS Retail Sales Commission you can control the kind of sales that triggers commission, set targets and decide who gets the commission. Staff members in different roles, one or more, receive the commission and it can be either based on transactions or certain sales targets. If a sales person sells a specific item or items they can get a transaction-based sales commission. Sales targets are normally based on fulfilling certain aims for sales during certain periods.

“LS Retail provides reliable, real-time insight into critical aspects of our business, such as comparison of stores, breakdown of sales according to time-periods, with drilldowns over different periods. Moreover, it ensures total data and system integrity.”

Sara Midões, Marketing Manager of Grupo Mar, Portugal
LS Retail InStore Management

LS Retail includes powerful back office functionality both in the store and at the head office. It gives the store manager total control of activities within the store and manages the replication of data between the POS terminals, back office and head office.

InStore Systems functions are also replicated at the Head Office allowing decisions to be executed without delay. These include:

- Price Management functions such as: Multiple sales and tender types, discounting against product or item groups, Multibuy, Mix and Match, Buy One - Get One Free and individual or group level Customer Item discounts.
- Inventory Management that includes transfers, adjustments and write-offs, discrepancy management and stock takes via the till or handheld computer.
- Cash Management
- Barcode Label Printing
- Staff Management including a full suite of functions to manage allocations, timetabling and time and attendance capture
- Remote Purchasing allows stores to manage their own purchases as an alternative to centralized purchasing functions

Empower Retailers

LS Retail InStore Management changes the way stores operate. It allows the control of operations through radio frequency (RF) technology, which was developed as a result of years of close collaboration with leading retailers.

LS Retail InStore Management supports an advanced complex retail framework for variant collection. This functionality allows the user to create a unit that includes a number of variants (collection) and use it in all stock transactions, purchasing and selling to reference, to the collection of variants behind it.

Inventory Control

If you would like to time your inventory flow so that you always have fresh merchandise and a healthy turnover rate, the InStore system provides your company with the tools to effectively streamline inventory control.

The LS Retail InStore Management system uses worksheets to specify the work processes by configuration. The user-friendly worksheet layouts all have a similar look to simplify organizing the many different processes. Worksheets automatically fill out transactions, which minimizes time-consuming manual data entries by the user, and guarantees that all entries are correct.

“Microsoft Dynamics NAV together with LS Retail offers a comprehensive, cost-effective, and standardized solution that fulfils all our business needs. With it, we’ve enhanced the shopping experience for customers and employees alike.”

Mr. Jassim Sajwani, Director of IT and Administration at aswaaq, Dubai, UAE
LS Retail Replenishment

Right Product - Right Place - Right time

As one of the main building blocks that underpins LS Retail, the allocation and replenishment features of this comprehensive merchandising solution will help you get the right product to the right place at the right time.

Open-to-Buy

The Open-to-Buy module allows the retailer to control the capital invested in products during the sales cycle. It allows the retailer to plan purchases and make sure that they match the demand for each period, and at the same time make sure that the money invested in stock is within set limits.

Excellence in Customer Service

Powerful inventory planning and management features help you deliver customer services excellence without committing valuable cash space and logistics resources to unnecessarily high stock levels.

LS Retail offers class-leading levels of flexibility and control so that no matter how you structure your business, LS Retail leverages the extensive built-in inventory management features of Microsoft Dynamics NAV, powering the solution to the greatest advantage.

Vendor Performance

The buyer has a good overview of how the vendor is performing by monitoring his profitability, purchase order fulfillment, discrepancy in receiving quantity and/or quality of goods and invoicing discrepancy. This data can be an important tool for buyers to use when entering vendor negotiations. The solution facilitates enforced retrospective discounts through purchasing contracts.

Fast Performance and High Return on Investment (ROI)

Whether it is something as simple as stores ordering individually from a distribution centre or supplier, inter-branch transfers or more complex profiled allocation and replenishment models, LS Retail’s merchandising delivers fast performance and high ROI.

LS Retail includes merchandising and replenishment functionality to support retail managers in the efficient management of their retail business. Size, color and style data (where applicable) on individual items, product groups or item categories is used to create Stock profiles. This is combined in a simple matrix with store, store groups and store type profiles to calculate the optimum stock replenishment.

Each profile also includes a description of where the items should be delivered from and then a stock transfer request is passed to the distribution centre or data is passed to the purchase order processing modules for ordering from a supplier. The buyer uses a replenishment worksheet which calculates the demand based on a number of selectable criteria and date ranges.

Allocation

The LS Retail Allocation Plan is a powerful tool to prepare a season, preplan purchasing and how to distribute retail items. It supports the buyer in:

- Planning the buying process
- Allocating planned quantity
- Allocating to stores and customers
- Planning buffer quantity

Two different methods are used for allocation. The first is Distribute, which is a top-down method where the total quantity is decided and calculated down to each store. The second is Defined, where the user defines pattern quantities for each distribution group, for instance size and color combinations. Allocation Plan can then create Purchase, Transfer and Sales Orders according to the plan. Buyer’s Push and Cross Docking support the same user interface and process as the Allocation Plan.
Smarter Retailing
**Purchase Order Processing**

The Microsoft Dynamics NAV Purchasing module provides retailers with everything they would expect from one of the world’s leading business applications including requisition management, returns management and drop-shipping functionality essential to any retailer dealing with direct delivery of big-ticket items.

**Better Control**

The InStore Management system allows you to perform cycle counts, merchandise out of stock and physical inventory, thereby getting better control of price offers, discounts and so on.

**Eliminate Paperwork**

LS Retail InStore Management automates the store - virtually eliminates paper, saves time and money, increases accuracy and productivity, and the time and work of the personnel can be organized in a more effective way.

**More Efficient Store**

LS Retail InStore Management will help you keep your stock on the shelves, your associates on the sales floor and your business competitive. This increases customer satisfaction as your store becomes more efficient and responsive. You also get better control over the return on your investment and can minimize stock.

Price Management lets you perform markdowns, markups, missed markdowns and re-ticketing, including the immediate printing of new merchandise tickets.

**Special Order Items Specifically for You**

With LS Retail Special Orders, customers can order customized items based on their own preference – such as sofas with different types of upholstery, clothing garments, computers, electronics, prescription glasses, and many more. Special ordering is not limited to items that need to be customized; it can be used for all items on file. The orders can be taken either at the POS or via a sales order in the central database. Items can be sourced from different locations and warehouses. Some items can be sourced from the store itself, other from the warehouse or directly from the vendor.

Shipping is flexible as well. Customers can choose to have the goods delivered directly to their home or pick them up either at the store or warehouse. The system can be configured to ask for a pre-payment when making a special order, which can differ between different kinds of products.

"LS Retail has been IKEA Turkey’s major tool to run store operations since 2005. During this period K3 and LS Retail have given us excellent support, and also addressed the local needs and changes, the latest being the integration with Microsoft CRM."

Bülent Erkmen, IT Manager, MAPA Mobilya IKEA Turkey
Comprehensive Analysis

Reduce Shrinkage
LS Retail provides reliable, real-time insight into critical aspects of your business, such as: Comparison of stores; breakdown of sales according to time-periods; single employee or staff comparisons; POS terminal comparison or simply POS terminals – with drill-downs over different periods. User-defined alerts ensure that the management can act quickly and effectively, when required.

Instant Business Overview
LS Retail offers a number of options when it comes to viewing and analyzing sales data.

The sales history window gives you an overview over long term sales data. This window is based on posted sales data – usually referred to as Value Entries. Here you can view how your stores have been performing for past periods. You can easily view different periods by clicking the buttons at the bottom of the window. You can also view sales for predefined periods, such as over Christmas and on national holidays.

Business Intelligence (BI) Tools
In addition to the built in Reporting and Analyzing Tools, LS Retail integrates to standard Microsoft BI technology such as Microsoft Office, Excel, Microsoft SharePoint, Microsoft SQL Reporting technology in Microsoft SQL Server Reporting Services – all of which makes it possible for the users to get more out of the data in their Microsoft Dynamics NAV solution.

Integration Services, Analysis and Reporting Services
LS Retail also integrates to market-leading Business Intelligence solutions for more complex analysis and scorecard reporting.

LS Retail Stock Ledger Reporting
The LS Retail Stock Ledger Reporting Framework adds to the standard Dynamics NAV the capabilities to record the retail value of an item, which in turn gives the user the ability to report both on retail value and cost price. It allows complete support for the retail value of an item, a new dynamic reporting framework, reporting inventory valuation according to the retail and/or cost and costing functionality of the inventory.

Loss Prevention
The principle objective of loss prevention is to preserve profit by reducing losses to the company. LS Retail uses transactions generated by the POS as a basis for this. Transactional data contains a number of interesting parameters as: Refunds to cash, refunds after closing hours, refund from credit card A to credit card B, discounts over a given amount and sales outside opening hours. These are triggered and events are created. Events can be analyzed by store, POS, Staff and Date & Time. Events can also be escalated to incidents. Incidents can be created if events pass a predefined threshold.

“LS Retail based on Microsoft Dynamics NAV is the most flexible solution and adaptable for our needs. This solution gave an opportunity to create a distributed system structure with centralized management when the information entered in the stores arrives at the main office once a day. After the system implementation of the financial accounting system was organized in the company, the logistics was close to ideal. Last year, the turnover of the company grew by 100%.”

Denis Sologub, IT Department Director, Azbuka Vkusa, Russia
LS Retail Franchise Management

LS Retail Franchise Management offers specific functionality needed for cooperation within a franchise business. Communication between franchiser (owner; ER) and franchisee (EE) is essential in this kind of business relations.

Easy Item Consolidation

It is common that ER and EE are not using the same item data; therefore it needs to be connected. Usually, the ER controls the items that are part of a franchise agreement and distributes them to the EE. Within Franchise Management, an item transfer table solves this issue with the already existing Item Import Functionality (part of LS Retail Replenishment). Items can be distributed to different EEs or groups of EEs. Franchise Management can be used also for communication between different legal entities (not necessarily just franchise agreement types).

Communication

The communication between ER and EE is taken care of by the LS Data Director, the communication tool available with the LS Retail Base granule. All necessary documents such as purchase orders, sales orders, purchase return orders and sales return orders are transferred with the Data Director, which makes the process as automatic as possible. No need here for other communication tools.

Push and Pull

There are two methods of Order Processing possible in the Franchise Management module: the push and pull model. Both are supported with appropriate documents and automatic posting into the system at both ends (EE and ER). Depending on the agreed business module, the returns could be handled as well. For both methods, different ways of distribution can be used of course: direct delivery from the suppliers, delivery from the central (ER) warehouse and / or combinations.

“LS Retail enables us to monitor sales in the stores to see what is in demand, which is a huge benefit when we make our strategic decisions. Our business is quite special, in that many of our products tend to move fast and have a very short lifecycle.”

Kerstin Karphed, CFO, Make Up Store
LS POS

LS POS is a fast, dependable and powerful POS application with a graphic user interface, working online, or offline for optimal resilience with the online benefits in place at all times.

Simplicity

LS POS can be used with both keyboard and touch screen equipment, and offers features that make sales transactions easy to set up, manage and process for any retail business. LS POS sets new standards for speed, ease-of-use and error-free processing of retail sales. The system has integrated real-time accounting and powerful inventory control.

Dynamic POS Interface

• LS POS (Point of Sale)
  – Touch Screen
  – OPOS support
  – Keyboard support

• Multiple Interface Layouts
  – Samples included
  – User definable
  – Any screen size

• Multiple Languages
  – On buttons
  – By staff

• Multiple Hardware
  – Samples in default
  – User definable

• Graphics support
  – On buttons
  – On items

• Multiple payments
  – In currency
  – By cards

• Infocodes
  – Connected relationship with the customer
  – Customer Interaction at the POS/POS level

"The LS Retail POS solution fits perfectly with our strategic focus on standardization and efficiency."

Richard Hulshof, Head Network Administrator, De Bazaar, the Netherlands

Smarter Service at POS
Smarter Communication

LS Retail has an integrated communications module that allows you to easily send data between head office, store and POS. The communications module consists of three parts, the LS Retail Data Director, Transaction Server and the LS Retail Scheduler.

The LS Retail Data Director takes care of high-speed data exchange between different Microsoft Dynamics NAV databases, and other databases that are not based on Microsoft Dynamics NAV. The Data Director was specifically designed to increase the speed of replication over Wide Area Networks (WAN). It uses shorter time to send data and requires less bandwidth than previous generations.

These features are especially important to users who have databases in different areas or regions, as they save communication costs.

Built for Performance

Parallel processing is the main feature of the Data Director, resulting in extremely good performance in LS Retail.

Peak Versatility

The Data Director is versatile. In addition to being able to communicate with all versions of Microsoft Dynamics, it can also communicate with Microsoft SQL Server 2005 and 2008, Microsoft Access and so on.

Full Integration

The Data Director is managed within the familiar Microsoft Dynamics environment. It is fully integrated with Microsoft Dynamics NAV and LS Retail NAV.

Scheduling

LS Retail has a built-in scheduling mechanism that can be used to run batch jobs. The scheduling mechanism is also used to schedule transfers of data between head office and store or from store to POS terminals. These transfers can be done either with Replicator or via the LS Retail Data Director.

The LS Retail Scheduler is a flexible tool that can operate according to a number of parameters. Jobs can be scheduled to run on certain dates and times or with regular intervals.

Live Information

The Transaction Server is used to allow the POS to make online enquiries to a central database while running in standalone mode. This gives the POS a high level of resilience while maintaining access to data in a central database.

For instance, all current price combinations for a certain item - taking into account all current promotions, combinations of promotions and loyalty information combined with current promotions - are prepared in separate data tables. This enables a web shop application to be fast, accurate, reliable and even personal – depending on integrated loyalty information provided by a web shopper during shopping.

The system can also display all active offers available for the chosen item, or the chosen item in combination with specific loyalty info (special web promo-code, coupon number, Loyalty Card ID). In this way the system actually acts as an additional sales person – offering additional purchase options to a web-customer shopping in a web shop. All potential price differences between a web store and actual stores are avoided.

“"We chose a standard product that was easy to configure, and offered complete, real-time overview, from the moment the product enters the warehouse until it is sold to the client.""

Dr. Andrea Vernucci, Mobile Marketing and Customer Management, Wind Telecommunications, Italy
Rich Functionality

Flexible Architecture

Flexible Solution Architecture
In Microsoft Dynamics NAV 2009, the user has a choice of two clients: the Classic Client and a RoleTailored Client. The aim with the new RoleTailored Client is to give users the data and functionality they need where they need it, when they need it and in the way they need it.

LS Retail NAV fully supports all the new features in Microsoft Dynamics NAV 2009 from the very first release. Thus the store-manager can have a client suited for his needs, the buyer another one and so on. With Microsoft Dynamics NAV 2009 integration between Microsoft Outlook and Microsoft Dynamics NAV is taken to a new level and for instance the user can customize how Tasks, Calendar Items and Mail from Microsoft Outlook appear in his home area. When used in the Classic Client, LS Retail Microsoft Dynamics NAV 2009 still includes the Dashboard and also menus that are RoleTailored.
About LS Retail

LS Retail is the leading provider of end-to-end solutions for the Retail and Hospitality industry based on Microsoft Dynamics technology.

LS Retail is sold and supported by more than 120 certified partners in over 60 countries, which makes it possible to deploy LS Retail on a worldwide scale. This is probably the largest existing channel for a vertical Microsoft Dynamics add-on product. All our partners are certified and have undertaken advanced training on LS Retail NAV.

LS Retail has been installed by more than 2,000 companies with 39,000 stores operating over 80,000 POS terminals worldwide. Among many satisfied users of our solutions are: adidas, Kiddicare UK, Dublin Airport Authority (DAA), Dreams, Rivoli Group, aswaqq, Popular Bookstores, Pizza Hut, IKEA, Hard Rock Café Germany, ABRL Group, Uninor, Gallo Retail Inc., Bouwmaat, Fun Belgium, Keria, THE One, Bodycare International, Marketing Investment Group (MIG) Poland, Best Denki, Eu Yang San, Sony Co. (Hong Kong), Baltika Group, Cili Pizza, Elie Saab, Super Selectos, Kitchen Stuff Plus, Agronomy, Wind Italy, Topps Tiles, DIAL (Delhi International Airport Limited), Kingdom of Dreams and many more.

About ArcherPoint

ArcherPoint specializes exclusively in business solutions built on Microsoft Dynamics NAV—formerly Navision—that deliver real value. We’ve been working with Microsoft Dynamics NAV and Navision since 1988, so when you choose ArcherPoint, you get a team that knows Microsoft Dynamics NAV inside and out. And we know it from every angle: Our certified professionals not only have Microsoft Dynamics NAV expertise, they also have real-world experience in accounting, business process tools, and vertical industries.